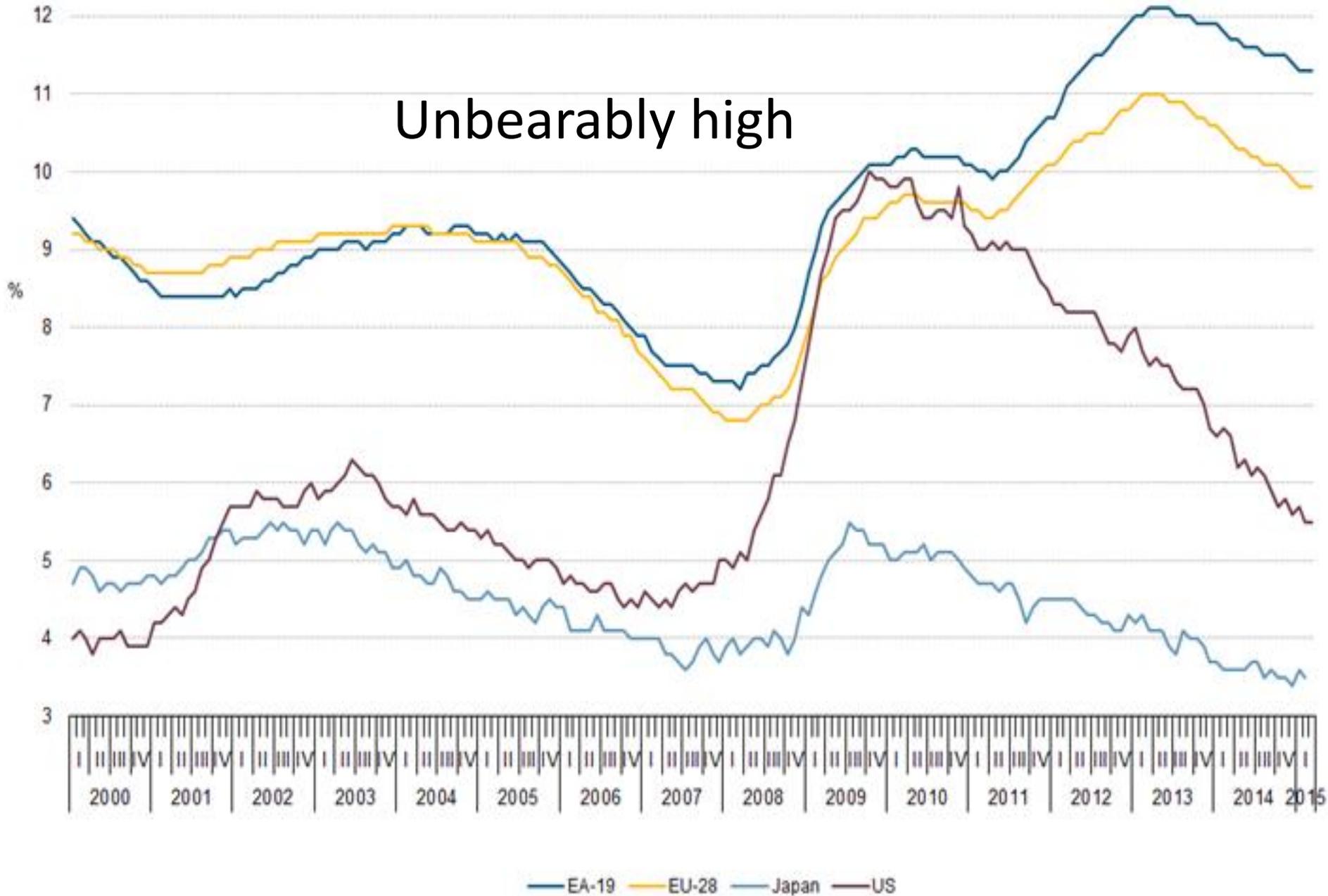


# **Unemployment in Europe: what does it take to bring it down?**

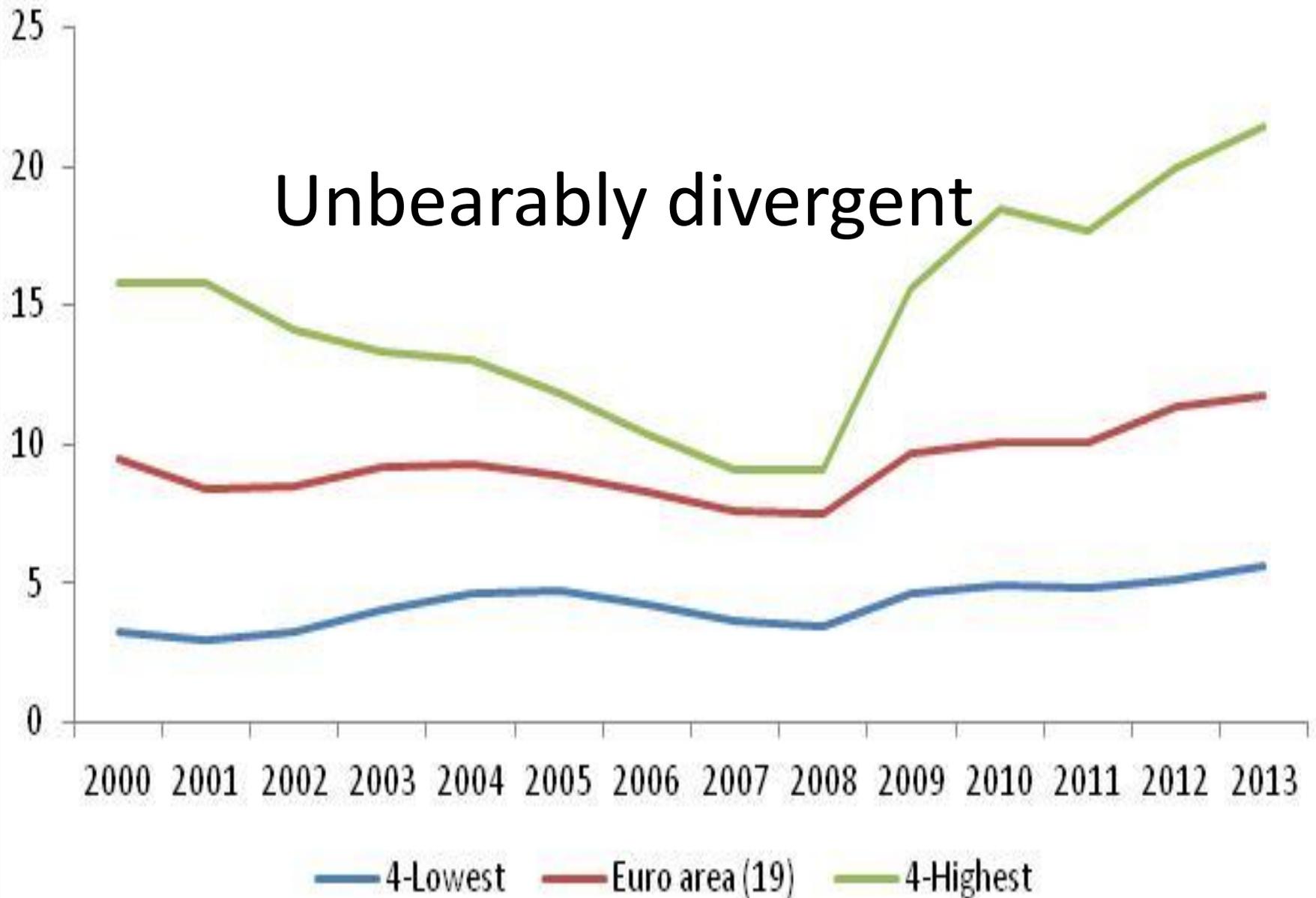
Tito Boeri and Juan F. Jimeno

Sintra, May 23 2015

Unbearably high



Unbearably divergent

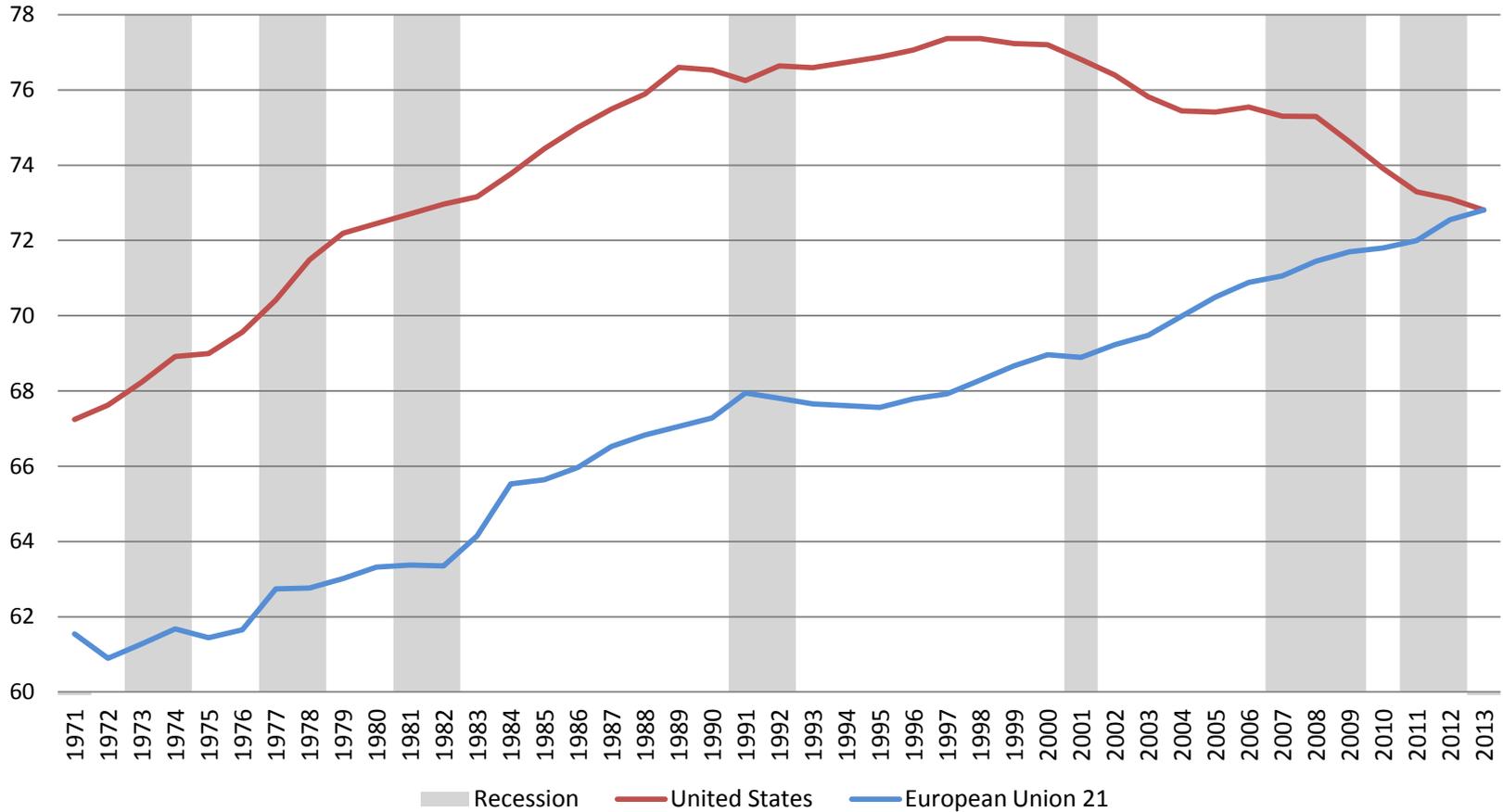


# Outline

- Why is Unemployment diverging in the Euro area?
- Interactions between shocks and institutions
- Did policy co-ordination and conditionality at the EU level help to deal with unemployment divergence?
- No
- What can be done *at the EU level* to reduce unemployment divergence?
- Empowering citizens rather than Governments

# This time was different

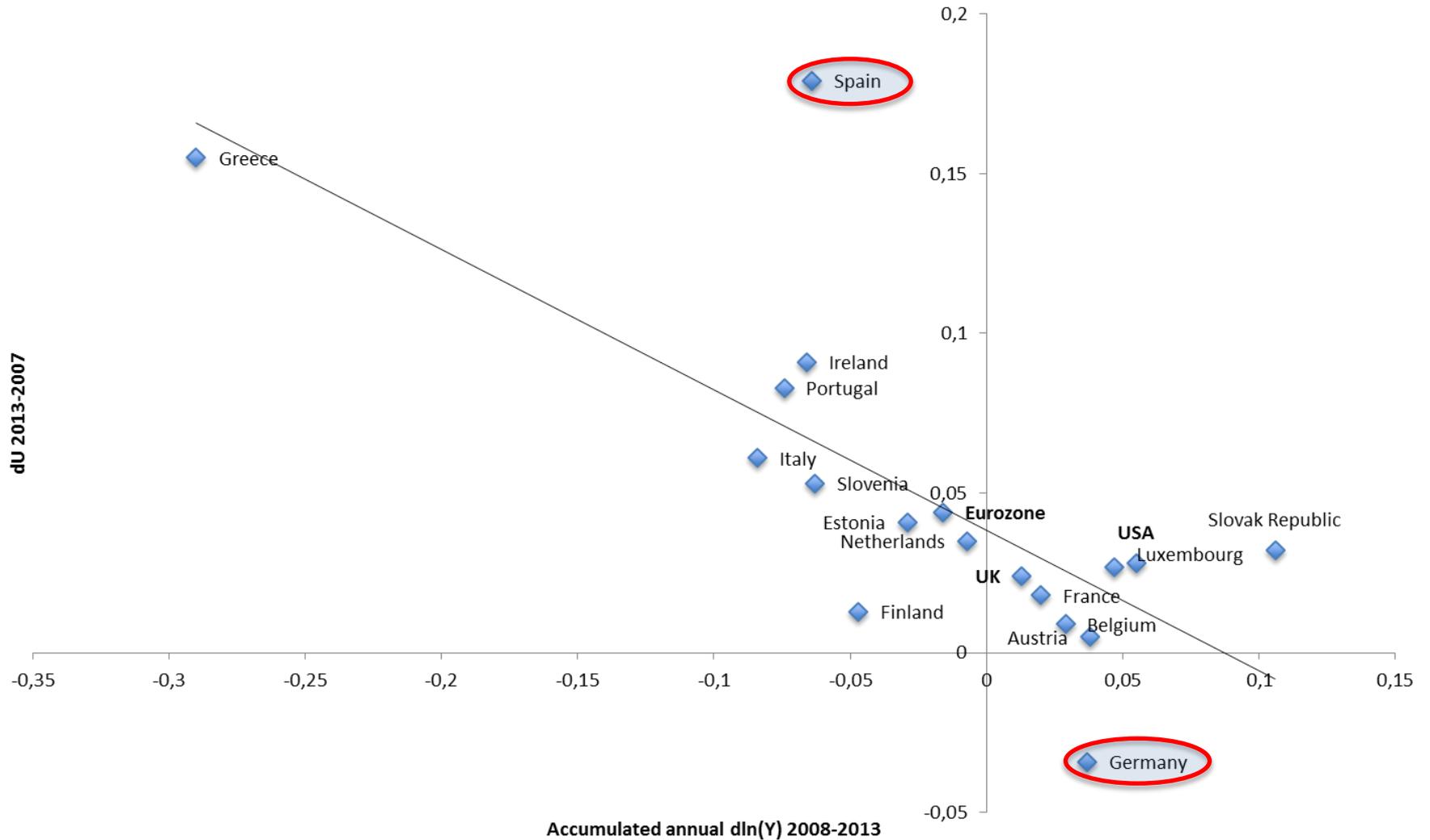
**Labor Force Participation rate  
(population 15-64 years old, %)**



# Facts pointing to institutions

- Participation is largely driven by institutions (retirement, part-time, family reconciliation)
- Institutions differ *across* rather than *within* countries and heterogeneity is driven by increased difference in national (as opposed to regional) unemployment rates
- Only about 50% of differences in unemployment variation during the crisis can be accounted for by size of the output fall

# Okun's law



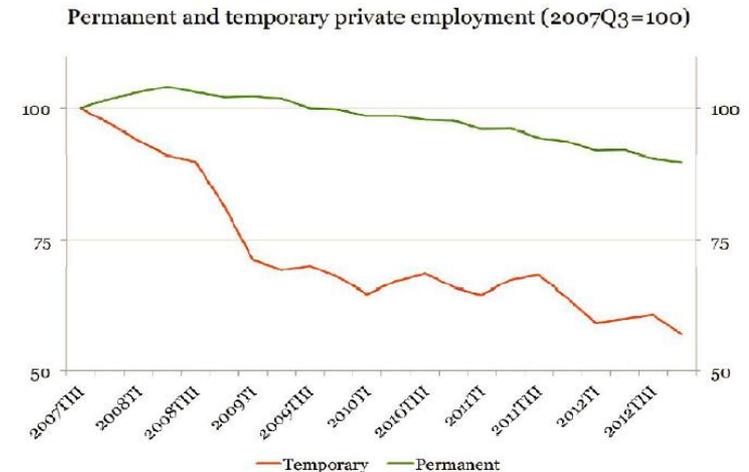
# Learning from the Outliers

## Germany

- Adjustment along hours, wages and non-participation margins
- Short-time work, working accounts and mini(multiple)-jobs operating along intensive margin
- Collective, but decentralized bargaining allowing to trade wage reductions with less layoffs
- No increase in retirement age

## Spain

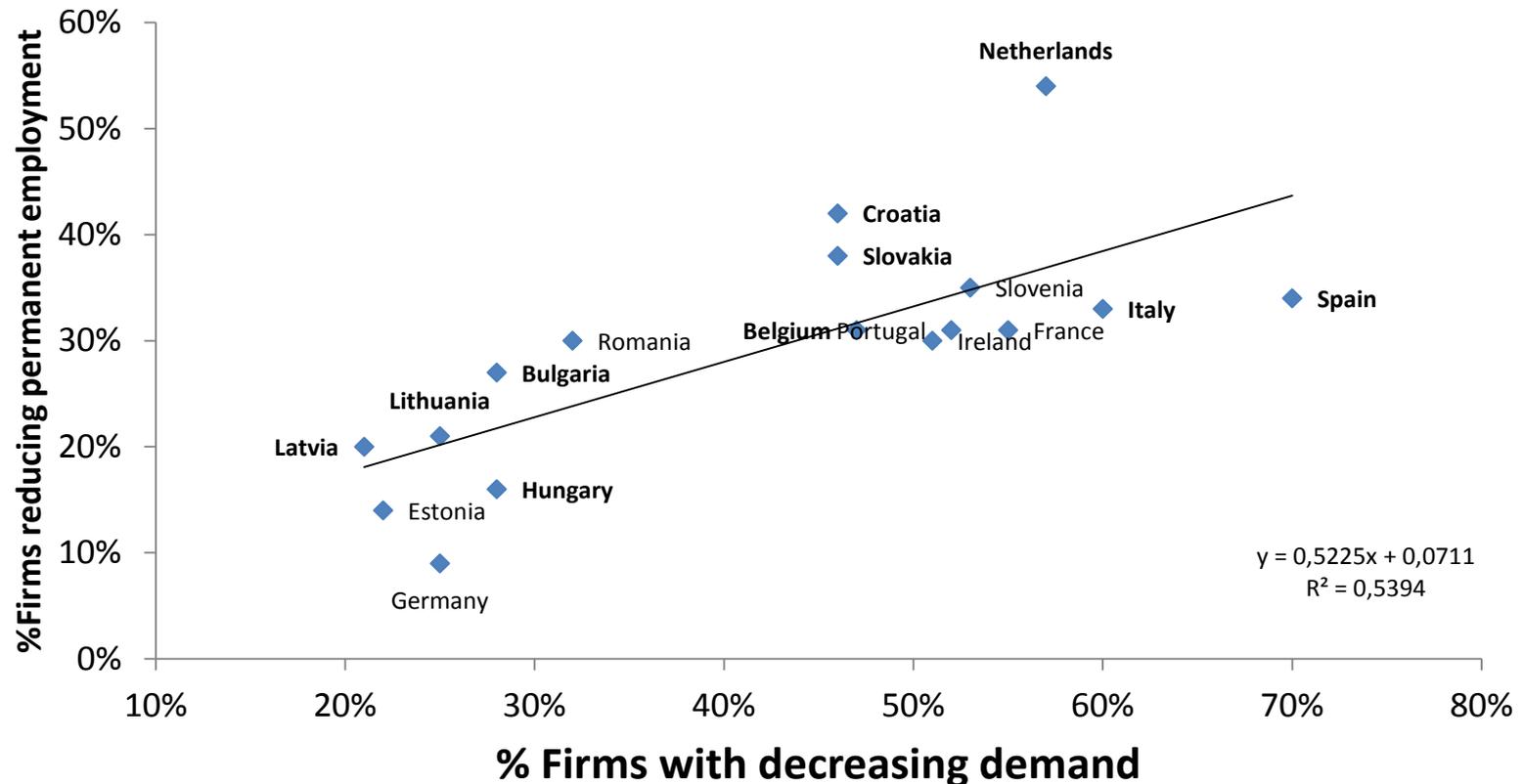
- Adjustment only along one margin: temporary employment



Source: INE, Labor Force Survey.

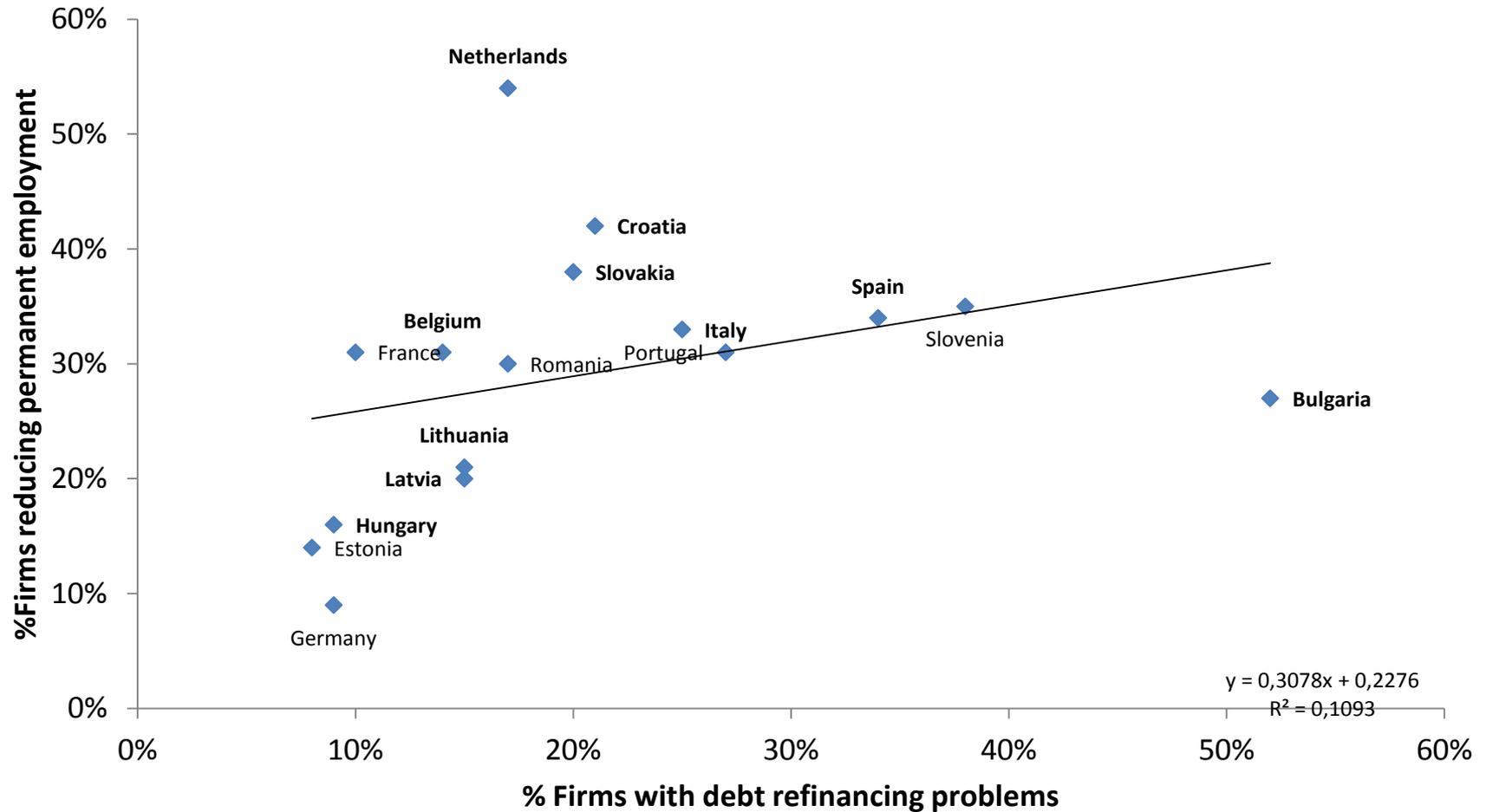
# Some micro evidence on the nature of shocks

- Demand matters

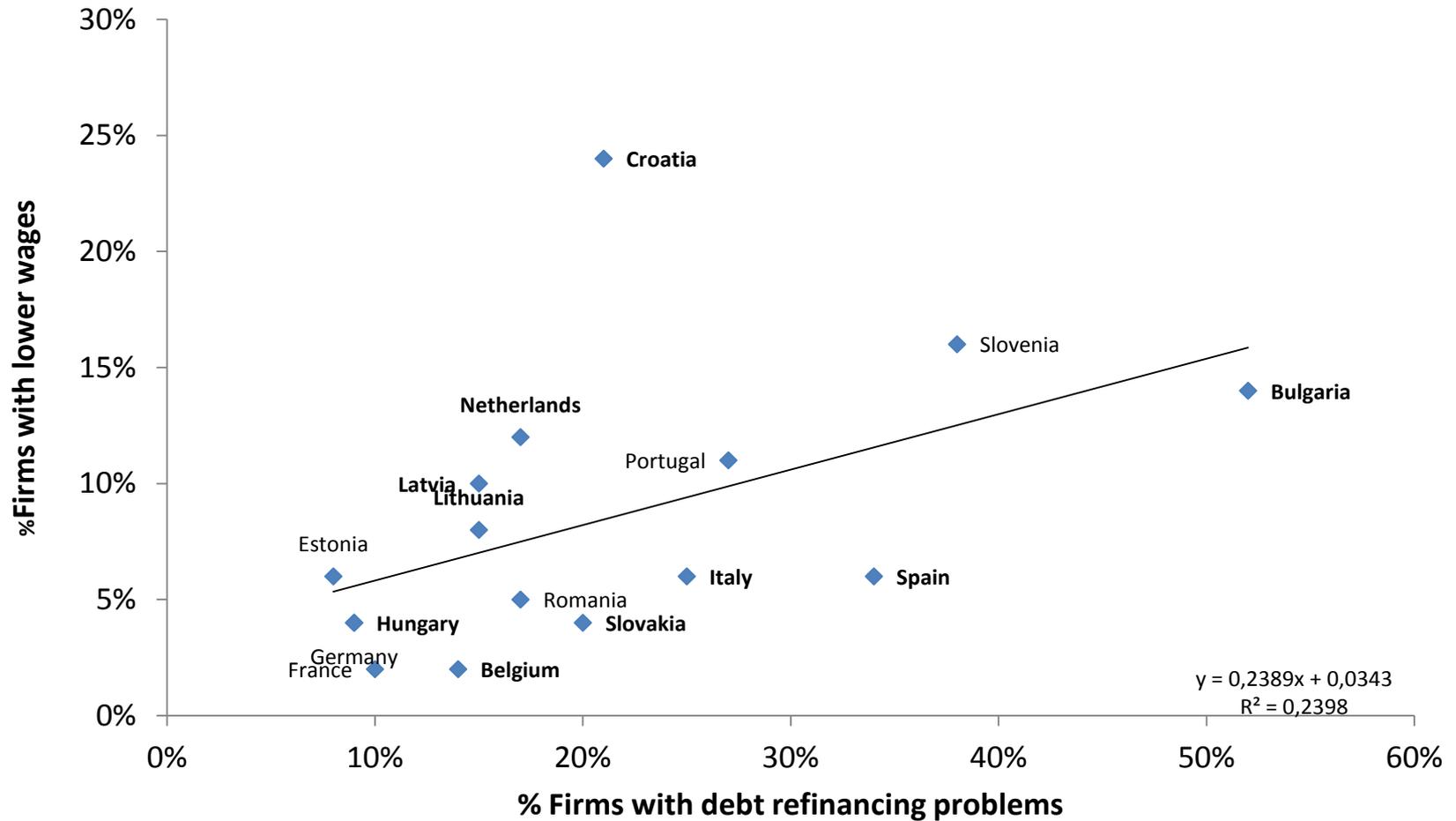


# Employment adjustment and credit squeeze

- Finance too



# Borrowing from workers?



# Summary on facts

- Different labour market institutions imply different labour response to output shocks. Interactions between shocks and institutions are crucial.
- Good to have institutions allowing for adjustment along several margins, not just (temporary) employment
- Need for micro rather than macro wage flexibility. Refinancing problems accommodated with wage reductions (borrowing from workers) but it is demand shock to be behind job destruction

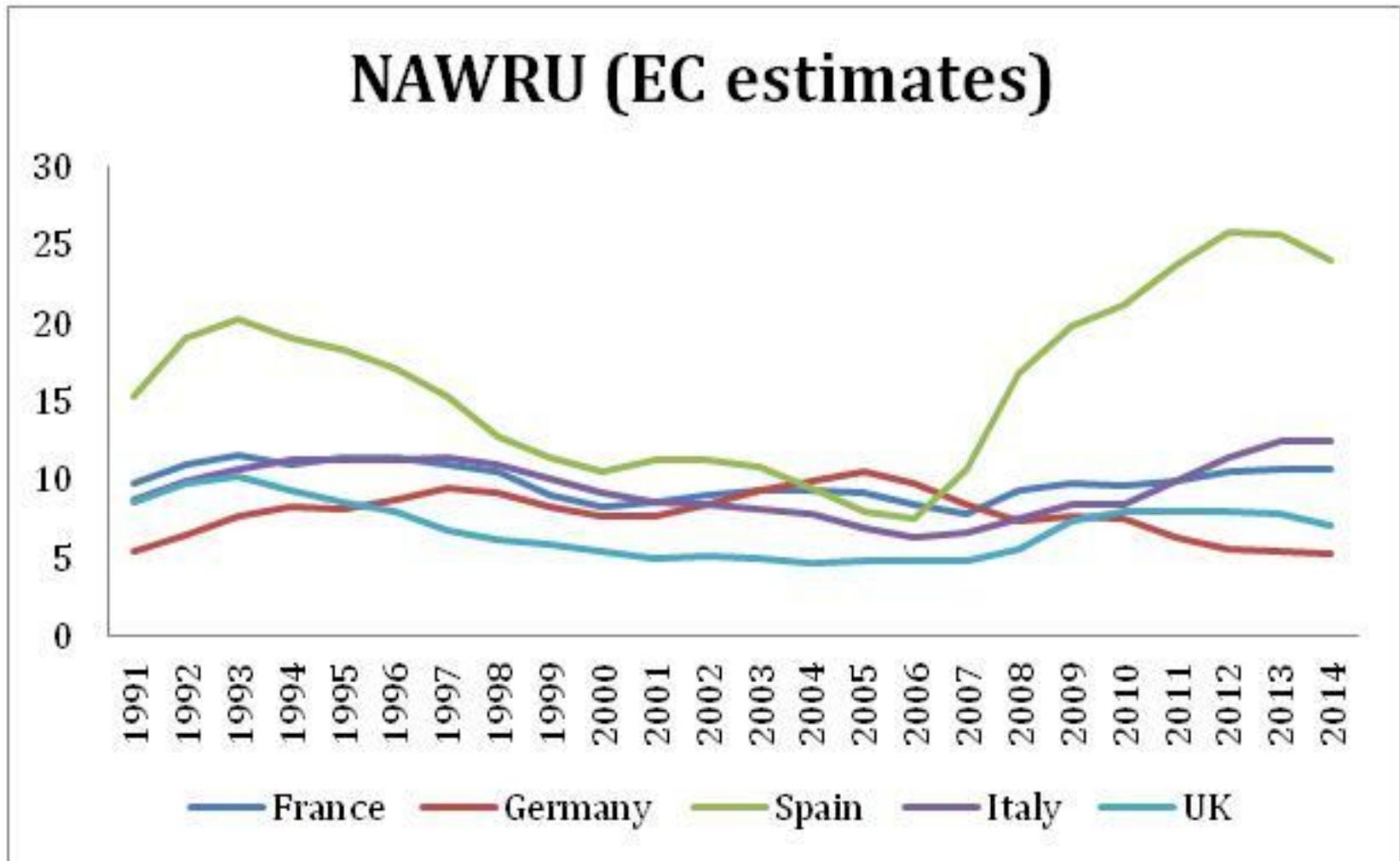
# Outline

- Why is Unemployment diverging in the Euro area?
- Did policy co-ordination and conditionality at the EU level help to deal with unemployment divergence?
- What can be done at the EU level to cope with unemployment divergence?

# What went wrong in Europe

- **Fiscal policy co-ordination** not allowing for gradual consolidation to countries undergoing a major recession. Automatic stabilizers could not operate
- **EU Conditionality** imposing reforms that may backfire during recessions and missing other important reforms. Limited learning from the «European lab» (best practices)

# Is the NAWRU (NAIRU) a useful concept under major recessions?



# Bad Conditionality

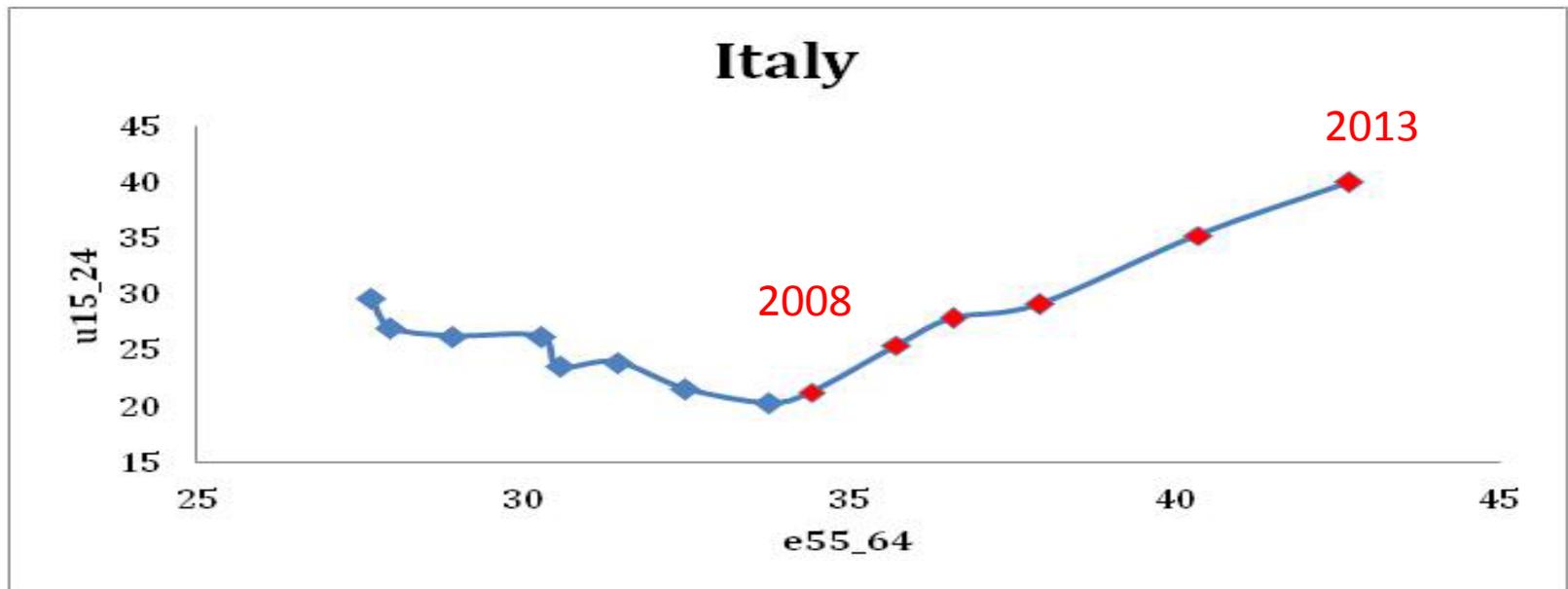
- If not always bad advice, bad implementation
- Reductions in layoff costs during recessions rather than changing contract rules for new hires to address dualism
- Forced declines in the coverage of unemployment, disability pensions and health benefits...
- .. and cuts to minimum wages rather than changes in bargaining structures
- Strong increase in retirement age obtained
- Nothing on short-time work

# Example of Troika conditionality in Greece

- Reduction in the duration of unemployment benefits
- 1/3 to 1/4 cuts in minimum wages
- Reduction of the coverage of collective bargaining: no more national level in a country dominated by SMEs
- Cuts to public sector pay (13<sup>o</sup> and 14<sup>o</sup> monthly instalments)
- Abolition of housing benefits
- Increase in retirement age
- Lower coverage of health insurance
- Reduction of severance pay

# The timing of labor reforms over the cycle

- Case for rule-based countercyclical unemployment benefits
- Reforms of employment protection under recessions increase job losses with limited effects on job creation
- Increasing retirement age during downturns may increase youth unemployment



# Outline

- Accounting for the increasing heterogeneity of unemployment in the Euro area: shocks or institutions?
- Was policy co-ordination and conditionality at the EU properly exerted during the Great Recession and the Eurozone crisis?
- **What can be done at the EU level to reduce unemployment divergence?**

# From negative to positive conditionality

- Introducing complementary institutions at the EU level rather than abolishing national ones
- Access conditioned to adopting “best practice” institutions
- Risk-sharing and solidarity principles
- Targeting individuals rather than Govts. EU contribution to individual accounts, such as:
  1. European Equal Opportunity Contract
  2. European Unemployment Insurance Scheme
  3. NDC Pensions as automatic stabilizers

# Equal opportunity contract

- New open-ended contract with tenure-related “optimal severance” and individual accounts (Austrian Fund and Italian new open-ended contract)
- European contributions (Structural Fund, European Social Fund) to the individual accounts of workers hired under the new contract
- Employers benefit from change in EPL and lower labor costs
- Workers benefit from more stability
- Both gain from more human capital investment on-the-job

# European Unemployment Benefit

- Implement the European unemployment insurance scheme through the individual accounts of the workers hired under the best practice institutions.
- Dolls, Fuest, Neumann and Peichl, (2014): with proper contingent and claw-back mechanisms, it does not need to imply substantial permanent transfers across countries, while preserving some redistributive and stabilization properties.

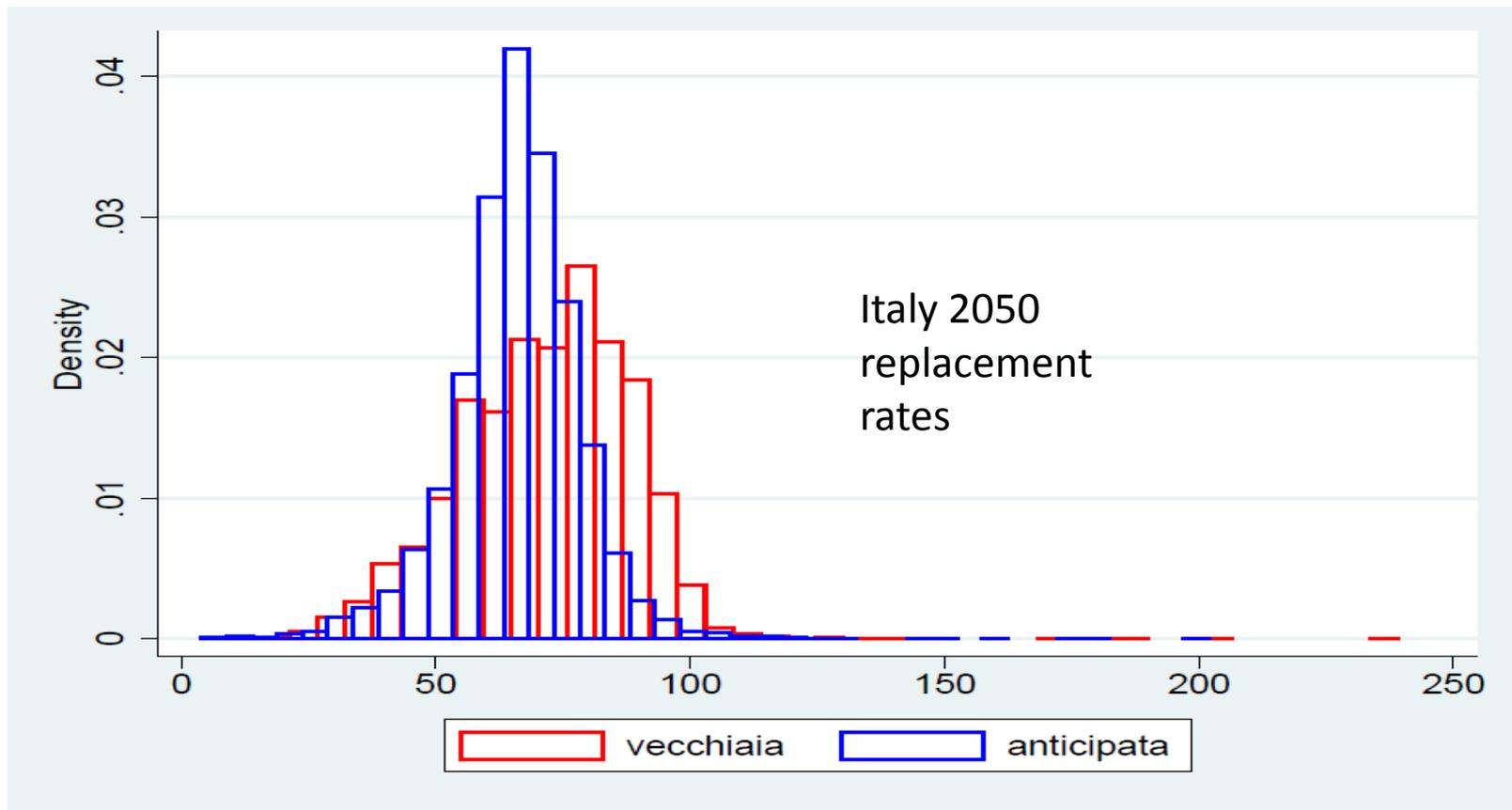
# Pensions as stabilizers

- Defined contribution systems allow for some sustainable flexibility in retirement age
- Actuarially neutral reductions for those retiring earlier
- This flexibility can be used during deep recessions to reduce impact on unemployment and allow «cleansing effects» of recessions to operate

# Make the pension debt explicit

Checking also social sustainability.

Projections of distributions not only averages



# Final Remarks

- There is not **a** European unemployment problem
- But there is a need for a stronger initiative of supranational European institutions in fighting unemployment
- Put the money where the mouth is.  
Invest in the new institutions