NEW REGULATION

The Impact on Bond Markets – Buy Side Perspectives

BOND MARKET CONTACT GROUP Frankfurt am Main, 9 April 2013



UPCOMING REGULATION

- EMIR
 - Clearing requirements
- Mifid 2 and MIFIR
 - Market Structure (Exchange, MTF, OTF, SI)
 - Transparency requirements
- FTT
 - Financial Transaction Tax
- Capital Requirements Regulation
 - Regulatory capital



WHY DO INSTITIONS OWN BONDS ?

- Safe haven asset in the total portfolio (but a return requirement exists)
- Dutch pension funds still adhere on average to the 60-40 percent split in real assets vs. Bonds
- 40% allocation towards bonds, but large differences in allocation between sovereign risk and credit risk
- Low yields are (already) a challenge given a 6-7% return requirement



DEALER INVENTORIES AND LCS

 L(iquidity) C(ost) S(cores) is defined by Barclays as the cost of an institutional-size round-trip transaction, expressed as a percent of the bond's price

Liquidity Cost Score (LCS) =	
OASD × (bid spread – ask spread)	if quoted on spread
(ask price – bid price) / bid price	if quoted on price

• Barclays concludes that dealer inventories have a significant (positive) impact on market liquidity



IMPLICATIONS OF (NEW) REGULATION

- Initial Margin Cash & Bonds
 - Bonds used as initial margin impact on liquidity ?
 - Pricing influenced by 'eligibility'
- Market Structure
 - MTF, OTF, SI only in an SI regime a dealer can trade vs. own capital. Currently low liquidity in MTF and OTF.
- Transparency
 - Pre- and Post trade transparency, Liquidity threshold, Large-inscale and Price-reference-waivers, reporting on asset encumbrance



IMPLICATIONS OF (NEW) REGULATION

• FTT

Higher impact on instruments with short maturity, negative impact on liquidity

- Capital Requirements
 - ➤ Higher cost for inventory of bonds lower liquidity
 - Sovereign risk keeps it's low required regulatory capital



CONCLUSION & ISSUES TO DISCUSS

- Liquidity in Bond markets will be impacted negatively by new regulation
- Will we see a move from voice to electronic trading to mitigate the reduction in liquidity/volumes?
- What can we learn form the equities market ? What to prevent ?

