



Update on the ACI Operations Certificate

Presentation for ECB Operations Managers Group

By Andreas Gaus

Credit Suisse Managing Director Board Member of ACI Suisse and ACI International



- ACI Overview
- ACI Education Activities
- The New ACI Operations Certificate



ACI Overview

- Founded in France in 1955 following an agreement between foreign exchange dealers in Paris and London
- Now affiliated financial markets associations in 65 countries and individual members in another 17 countries
- Largest membership of any of the international associations in the wholesale financial markets
- Head Office based in Paris







ACI Education Activities (1/3) Overview

- ACI offers the only specialised suite of electronically delivered professional examinations, tailored to the financial markets, on a global basis
- Training courses are provided by a wide range of external training companies
- Examinations are open to both members and nonmembers of ACI







ACI Education Activities (2/3) ACI Education Programme

Foundation

The ACI Dealing Certificate The ACI Operations Certificate (New)

Advanced
 The ACI Diploma







ACI Education Activities (3/3) Target Groups

ACI Dealing Certificate

New entrants to the market, traders with some experience, financial analysts, vendors (e.g. Reuters, EBS, etc.)

- ACI Diploma Experienced traders and middle management
- ACI Operations Certificate
 Operations & middle office personnel, traders and vendors





The New ACI Operations Certificate (1/4) Business Case

The existing ACI Settlement Certificate was approximately 7 years in place and was never systematically improved to reflect the changing market practice and landscape





The New ACI Operations Certificate (2/4) Opportunity Statement

- Meet ACI quality standards and high expectations from ACI members
- Avoid reputational risk and ensure self-regulation
- Think along the whole process chain (front to end)
- Bring the trading community closer together with staff from operations
- Increase the number of potential candidates (e.g. risk management, compliance, product control and IT-people)







The New ACI Operations Certificate (3/4) Characteristics

- Reflects today's best market practice
- Incorporates the whole process chain from front to end.
- Quality and actuality is ensured by ACI market professionals and the academic support by the Frankfurt School of Finance and Management





The New ACI Operations Certificate Topic Basket Example

Section 1 - Overall financial market and front to end treasury view

- Roles of each participant within the financial market
- Segregation of duties between Treasury Trading and Sales, Middle Office and Operations
- Front to end process management
- Quality, customer-orientated service for both internal and external clients



The New ACI Operations Certificate Topic Baskets Overview (1/2)

Overall Financial Markets and Front to End Treasury View

- Deal Capture, Trade Entry and Confirmations
- Settlement, Netting and Clearing
- Reconciliations and Investigations
- Treasury Systems & Data Management



The New ACI Operations Certificate Topic Baskets Overview (2/2)

 Risk Management, Controls, Compliance, Documentation including ACI Model Code

- Foreign Exchange
- Money Markets
- Derivatives
- Short Term Bonds and Notes



The New ACI Operations Certificate Link

Syllabus/Reading List and Registration Details available at

www.aciforex.com

under 'Education'







Thank you for your attention.



